



**COUNTY OF HENRICO  
DEPARTMENT OF FINANCE  
PURCHASING DIVISION  
CONTRACT EXTRACT  
NOTICE OF AWARD/RENEWAL**

DATE:	August 1, 2022
CONTRACT COMMODITY/SERVICE: <i>(include contracting entity if cooperative)</i>	Paint, Turf Marking & Accessories
CONTRACT NUMBER:	2378A
COMMODITY CODE:	631.63
CONTRACT PERIOD:	August 1, 2022 through July 31, 2023
RENEWAL OPTIONS:	4 remaining one-year periods through 2027
USER DEPARTMENT:	Rec & Parks
Contact Name:	Nathan Prokopis
Phone Number:	804-727-8236
Email Address:	pro46@henrico.us
HENRICO COOPERATIVE TERMS INCLUDED:	Yes
SUPPLIER: Name:	Pioneer Manufacturing Company
Address:	4529 Industrial Parkway
City, State:	Cleveland, OH 44135
Contact Name:	Dan Ford
Phone Number:	1-800-877-1500 ext. 3222
Email address:	dford@pioneerathletics.com
ORACLE SUPPLIER NUMBER:	8213
BUSINESS CATEGORY:	Non-Swam
PAYMENT TERMS:	Net 30
DELIVERY:	2 days ARO
FOB:	County of Henrico
BUYER: Name:	Jon Creger, VCA, VCO
Title:	Procurement Analyst II
Phone:	804-501-5664
Email:	Cre057@henrico.us

This contract is the result of a competitive solicitation issued by the Department of Finance, Purchasing Division. A requisition must be generated for all purchases made against this contract and the requisition must reference the contract number.

**PRICE SCHEDULE – CONTRACT NO. 2378A**

Lot 1 – Synthetic Turf Paint

Item	Description	Unit Price Per Gallon
1	White Pioneer Gameline Synthetic Turf Paint	\$24.00
2	Red Pioneer Gameline Synthetic Turf Paint	\$27.95
3	Yellow Pioneer Gameline Synthetic Turf Paint	\$27.95
4	Blue Pioneer Gameline Synthetic Turf Paint	\$27.95
5	Orange Pioneer Gameline Synthetic Turf Paint	\$27.95
6	JMU Purple Pioneer Gameline Synthetic Turf Paint	\$30.95
7	Pink Pioneer Gameline Synthetic Turf Paint	\$30.95
8	Midnight Blue Pioneer Gameline Synthetic Turf Paint	\$27.95
9	Light Blue Pioneer Gameline Synthetic Turf Paint	\$27.95
10	Gray Pioneer Gameline Synthetic Turf Paint	\$27.95

Lot 2 - Natural Turf Paint

Item	Description	Unit Price Per Gallon
11	White Pioneer Brite Stripe Natural Turf Paint	\$12.07
12	Red Pioneer Brite Stripe Natural Turf Paint	\$21.90
13	Yellow Pioneer Brite Stripe Turf Paint	\$20.39
14	Blue Pioneer Brite Stripe Natural Turf Paint	\$21.90

Lot 3 – Premixed EPA Friendly Natural Turf Paint

Item	Description	Unit Price Per Gallon
15	White Pre-Mix Pioneer Brite Stripe	\$13.24

Lot 4 – Paint Aerosols

Item	Description	Unit Price Per 22 oz Can
16	White Pioneer Game Day Paint Aerosol	\$7.47
17	Green Pioneer Game Day Paint Aerosol	\$8.00
18	Fluorescent Orange Pioneer Game Day Paint Aerosol	\$8.00
19	Black Pioneer Game Day Paint Aerosol	\$8.00
20	Blue Pioneer Game Day Paint Aerosol	\$8.00
21	Red Pioneer Game Day Paint Aerosol	\$8.00
22	Yellow Gold Pioneer Game Day Paint Aerosol	\$8.00

Lot 5 – Synthetic Turf Paint Aerosols

Item	Description	Unit Price Per 22 oz Can
23	White Pioneer Gameline Synthetic Turf Paint Aerosol	\$17.10
24	Black Pioneer Gameline Synthetic Turf Paint Aerosol	\$17.10
25	Blue Pioneer Gameline Synthetic Turf Paint Aerosol	\$17.10
26	Yellow Pioneer Gameline Synthetic Turf Paint Aerosol	\$19.20
27	Red Pioneer Gameline Synthetic Turf Paint Aerosol	\$17.10
28	Pink Pioneer Gameline Synthetic Turf Paint Aerosol	\$19.20

Lot 6 – Synthetic Turf Paint Remover

Item	Description	Unit Price Per Gallon
29	Blitz 2.0 Synthetic Turf Paint Remover	\$23.60

Lot 7 – High Temperature Turf Paint Remover

Item	Description	Unit Price Per Gallon
30	Blitz Gel High Temperature Turf Paint Remover	\$24.60

A. General Requirements.

1. Nothing stated herein or attached shall bind the County to purchase any specified quantity of paint. There shall be no minimum order requirements per order.
2. Bidders must bid on all items to be considered for award.
3. The County may require the Successful Bidder to provide custom colors if needed.
4. Product bid for paint or paint related products shall be Pioneer Brand or an approved equal.
5. All paint must be Ultra-Friendly, Non-Hazardous, VOC-free, and EPA recognized athletic field marking paint with no carcinogens.
6. All non-aerosol paint products bid (Lots 1, 2 & 3) shall be provided in five (5) gallon buckets.

B. Product Specifications.

1. Lot 1 – Synthetic Turf Paint
  - a. Pioneer Gameline or approved equal;
  - b. Applicable to infilled synthetic turf;
  - c. Able to be applied by a Titan 850 Powrliner between 700-1000 psi with a 417 tip;
  - d. Dry to touch in 1 hour and completely dry in 48-72 hours at 70 degrees Fahrenheit;
  - e. Premixed and ready to use; and
  - f. Removable by means of blitz synthetic paint or approved equal , agitation and clean water.
2. Lot 2 – Natural Turf Paint
  - a. Pioneer Brite Stripe or approved equal;
  - b. Able to be applied by a Titan 850 Powrliner between 700-1000 psi with a 417 tip;
  - c. Diluted at a rate up to 3:1 (3 parts water to 1 part paint); and
3. Lot 3 – Premixed EPA Friendly Turf Paint
  - a. Pioneer Game Day Ultra Friendly or approved equal;
  - b. Able to be applied by a Titan 850 Powrliner between 700-1000 psi with a 417 tip;
  - c. Premixed and environmentally friendly with ZERO- VOC's, Non-Hazardous and must meet US EPA Safer Product Standards with no carcinogens; and
  - d. Provided in a five (5) gallon container.
4. Lot 4 – Paint Aerosols

- a. Pioneer PVIP and Max or approved equal; and
  - b. Provided in a 20 oz. or larger cans and packaged in a case of 12 cans.
5. Lot 5 – Synthetic Paint Aerosols
- a. Pioneer Gameline Aerosols or approved equal;
  - b. Provided in a 20 oz. can or larger;
  - c. Applicable between 25 degrees Fahrenheit and 90 degrees Fahrenheit;
  - d. Dry to touch in 20 minutes or less at 70 degrees Fahrenheit and must be completely dry within one hour; and
  - e. Removed by means of blitz synthetic paint remover or equal product, agitation, and clean water.
6. Lot 6 – Synthetic Turf Remover
- a. Pioneer Blitz or approved equal;
  - b. Able to remove synthetic turf lines, logos, and stencils with one application within 15-20 minutes; and
  - c. Applicable by a manual sprayer.
7. Lot 7 – High Temperature Turf Paint Remover
- a. Pioneer Blitz HT or approved equal;
  - b. Quickly remove synthetic turf lines, logos, and stencils with one application when field temperatures rise above 90 degrees Fahrenheit; and
  - c. Applicable by a manual sprayer.

C. Delivery Requirements.

- 1. Delivery shall be made within two (2) days from receipt of order.
- 2. Delivery shall be made to the two following locations:

County of Henrico, VA  
 Park Services  
 10305 Woodman Road  
 Glen Allen, VA 23060

County of Henrico, VA  
 Dorey Park  
 2999 Darbytown Road  
 Henrico, VA 23231

D. Invoice Requirements.

The Successful Bidder shall send invoices to:

County of Henrico  
 Dept. of Recreation and Parks  
 P.O. Box 90775  
 Henrico, VA 23273-0775