



**COUNTY OF HENRICO
DEPARTMENT OF FINANCE
PURCHASING DIVISION
CONTRACT EXTRACT
NOTICE OF AWARD/RENEWAL**

DATE:	July 1, 2020
CONTRACT COMMODITY/SERVICE: <i>(include contracting entity if cooperative)</i>	Traffic Control Sign Material
CONTRACT NUMBER:	801.49
COMMODITY CODE:	2001A
CONTRACT PERIOD:	July 1, 2020 through June 30, 2021
RENEWAL OPTIONS:	Five remaining 1-year renewal periods through 2025
USER DEPARTMENT:	Public Works
Contact Name:	Matthew Mawyer
Phone Number:	804-727-8282
Email Address:	maw001@henrico.us
HENRICO COOPERATIVE TERMS INCLUDED:	Yes
SUPPLIER: Name:	Osburn Associates, Inc.
Address:	11931 SR 93 N
City, State:	Logan, OH 43138
Contact Name:	Jennifer Treadway
Phone Number:	800-523-8917
Email address:	Jennifert@osburns.com
ORACLE SUPPLIER NUMBER:	407280
BUSINESS CATEGORY:	Non-swam
PAYMENT TERMS:	Net 30
DELIVERY:	30 Days
FOB:	County of Henrico
BUYER: Name:	Jon Creger
Title:	Procurement Analyst I
Phone:	804-501-5664
Email:	cre057@henrico.us

This contract is the result of a competitive solicitation issued by the Department of Finance, Purchasing Division. A requisition must be generated for all purchases made against this contract and the requisition must reference the contract number.

**Price Schedule for Contract #2001A
Osburn Associates, Inc.**

Lot 1 3M Diamond Grade DG3 Reflective Sheeting (Series 4000) or approved equal. Highly reflective wide angle sheeting for production of durable traffic control signs that perform well from all distances				
Item No.	Description	Brand	Model #	Price Per SQ FT
1	#4090 White	Avery	T-11500	\$1.94
2	#4091 Yellow	Avery	T-11501	\$1.94
3	#4092 Red	Avery	T-11508	\$1.94
4	#4097 Green	Avery	T-11507	\$1.94
5	#4081 Fluorescent Yellow	Avery	T-11511	\$1.94
6	#4083 Fluorescent Yellow Green	Avery	T-11513	\$1.94
7	#4084 Fluorescent Orange	Avery	W-11514	\$1.94

Lot 2 3M Scotchlite Reflective Sheeting, Engineer Grade (Series 3200) or approved equal. Pressure sensitive reflective sheeting with adhesive backing designed for application of non-critical traffic signs.					
Item No.	Description	Brand	Model #	Effective Performance Life (Years)	Price Per SQ FT
8	3271/3431 Yellow	Avery	T-1501	7	\$0.72
9	3272/3432 Red	Avery	T-1508	7	\$0.72
10	3275/3435 Blue	Avery	T-1505	7	\$0.72
11	3277/3437 Green	Avery	T-1507	7	\$0.72
12	3290/3430 White	Avery	T-1501	7	\$0.72
13	3279/3439 Brown	Avery	T-1509	7	\$0.72

Lot 3 3M Brand Electro-Cut Film or approved equal. Transparent, acrylic colored film for use in electronic cutting machines, pressure sensitive.					
Item No.	Description	Brand	Model #	Effective Performance Life (Years)	Price Per SQ FT
14	1172 Red	Avery	OL-2008	same as the film it's being applied to	\$0.82
15	1175 Blue	Avery	OL-2005	same as the film it's being applied to	\$0.82
16	1177 Green	Avery	OL-2007	same as the film it's being applied to	\$0.82
17	1178 Black Opaque	Avery	OL-2003	same as the film it's being applied to	\$0.82
18	1179 Brown	Avery	OL-2009	same as the film it's being applied to	\$0.82

Lot 4 3M Brand Scotchal or approved equivalent Electro-Cut film pressure sensitive adhesive for use in electronic cutting devices (Series 7725)					
Item No.	Description	Brand	Model #	Effective Performance Life (Years)	Price Per SQ FT
19	7725-12 Black	Avery	SC950-190	10	\$0.88
20	7725-13 Tomato Red	Avery	SC950	8	\$0.88
21	7725-17 Vivid Blue	Avery	SC950	8	\$0.88
22	7725-29 Russet Brown	Avery	SC950	8	\$0.88

Lot 5	3M Brand Scotchcal or approved equal unmounted non-reflective film with Controltac adhesive.				
Item No.	Description	Brand	Model #	Effective Performance Life (Years)	Price Per SQ FT
23	180-12 Black	Avery	SC-950 -EZ	7	\$0.89

Lot 6	3M Brand Clear Transfer Tape TPM-5 or approved equal for use in transferring prepositioned copy. Adhesive type, price per roll of transfer tape.			
Item No.	Description	Brand	Model #	Price Per Roll
24	6" X 100 YARDS	Avery	Z1024R	\$22.75
25	9" X 100 YARDS	Avery	Z1026R	\$36.75
26	12" X 100 YARDS	Avery	Z1027R	\$42.00
27	18" X 100 YARDS	Avery	Z1030R	\$63.00
28	24" X 100 YARDS	Avery	Z1029R	\$84.00
29	30" X 100 YARDS	Avery	Z1031R	\$105.00

Lot 7	3M Diamond Grade Conspicuity Marking Retro-Reflective micro-prismatic marking or approved equal. For use on sides and rear of large vehicles to increase visibility. Price per roll of Retro-Reflective micro-prismatic marking.			
Item No.	Description	Brand	Model #	Price Per Roll
30	#983-326 Red 6"/White 6" (Alternating pattern). Size 2" X 50 YARDS	Avery	V-5720-10	\$55.75
31	#983-32 Red 11"/White 7" (Alternating pattern). Size 2" X 50 YARDS	Avery	V-5720-10	\$55.75
31	#983-32 Red 11"/White 7" (Alternating pattern). Size 3" X 50 YARDS	Avery	V-5720-10	\$83.63

Lot 8	3M Enginner Grade Work Zone or approved equal. Enclosed lens reflective sheeting with pressure sensitive backing for wood, metal and plastic substrate.			
Item No.	Description	Brand	Model #	Price Per SQ FT
33	Advanced Flexible Engineer Grade Reflexive Sheeting Series 7314	Avery	W-1504	\$0.72

Lot 9	3M Brand Premium Protective Overly Film that is solvent-resistant, transparent, and made with premask backing.			
Item No.	Description	Brand	Model #	Price Per SQ FT
34	#1160	Avery	OL-1000	\$0.70

Lot 10	3M Process Colors (Series 990) or approved equal for use with engineering grade sheeting. Durable, transparent colors that do not require clear coat. Price per gallon of process colors.			
Item No.	Description	Brand	Model #	Price Per Gallon
35	990-12 Red	Avery	4930 -Red	\$55.00
36	990-05 Black (Opaque)	Avery	4930 -Black	\$35.00
37	990-08 Green	Avery	4930 -Green	\$55.00
38	990-03 Blue	Avery	4930 -Blue	\$55.00
39	T11A Thinner	Avery	4930 -Thinner	\$41.00

40	990-07 Brown	Avery	4930 -Brown	\$55.00
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Lot 11	3M Process Colors (Series 880I) or approved equal transparent for use with high intensity grade and diamond grade sheeting. Price per gallon of process colors.			
Item No.	Description	Brand	Model #	Price Per Gallon
41	880I Clear	Avery	4930 -Clear	\$35.00
42	882I Stop Sign Red	Avery	4930- Red	\$55.00
43	883I Blue	Avery	4930 -Blue	\$55.00
44	885I Black (Opaque)	Avery	4930- Black	\$35.00
45	887I Brown	Avery	4930- Brown	\$55.00
46	888I Green	Avery	4930 - Green	\$55.00
47	891I Thinner	Avery	4930 - Thinner	\$41.00

Lot 12	Nylon Washers - for use with installing signs to protect finish of sign faces. 3/8" ID and 7/8" OD. Washers to be purchased at same time as sign material. Price per bag of nylon washers.			
Item No.	Description	Brand	Model #	Price Per Bag
48	Package of 100	Dayton Nut & Bolt	NYWA	\$12.00
49	Package of 1000	Dayton Nut & Bolt	NYWA	\$120.00