



**COUNTY OF HENRICO  
DEPARTMENT OF FINANCE  
PURCHASING DIVISION**

**CONTRACT EXTRACT  
NOTICE OF CONTRACT RENEWAL**

DATE:	April 30, 2020
CONTRACT COMMODITY/SERVICE:	Stryker Power Pro Ambulance Cots & Stair Pro Chairs and Performance-LOAD with Floor Plate and Accessories
CONTRACT NUMBER:	1827A
COMMODITY CODE:	345.30
CONTRACT PERIOD:	May 1, 2020 through April 30, 2021
RENEWAL OPTIONS:	3 Additional 1-Year Period through 2024
USER DEPARTMENT:	Division of Fire
HENRICO COOPERATIVE TERMS INCLUDED:	Yes
SUPPLIER:	Name Stryker Sales Corporation
	Address Attn: Blair Cooper
	City, State 3800 East Centre Avenue
	Contact Name Portage, MI 49002
	Phone Number 804-677-6543
	Email address Elizabeth.cooper@stryker.com
ORACLE SUPPLIER NUMBER:	9795
BUSINESS CATEGORY:	Non-Swam
PAYMENT TERMS:	Net 30
DELIVERY:	30-60 Days
FOB:	COUNTY OF HENRICO
BUYER:	Name Jon Creger
	Title Procurement Analyst I
	Phone 804-501-5664
	Email Cre057@henrico.us

This contract is the result of a competitive solicitation issued by the Department of Finance, Purchasing Division. A requisition must be generated for all purchases made against this contract and the requisition must reference the contract number. See attached price schedule.

February 2016

## Price Schedule – Contract No. 1827A

1. Stryker Power-PRO Model 6506 Ambulance Cot with the following accessories: **\$19089.42**

The following accessories shall be integrated and combined to the Stryker Power-Pro Model 6506 Ambulance cots to create a complete unit. Cots shall be delivered as a complete unit with all accessories attached and operational.

Part No. 6506-128-000, H/E Flat  
Part No. 6500-147-000, EQ Hook  
Part No. 6500-130-000, Pocketed Backrest Storage Pouch  
Part No. 6500-315-000, 3 Stage IV Pole (On patient Right)  
Part No. 60857003 Retractable Head Suction 02 Holder  
Part No. 6506-040-000, XPX  
Part No. 6500-033-000 Smart Battery Packs – 4 each  
Part No. 6506-034-002 Performance Load/Power Load Compatibility Kit

2. Stryker Stair-PRO Model 6252 Stair Chair: **\$3,328.00**
3. Stryker Performance-LOAD with Floor Plate, Part number 6392-000-002 **\$3,460.53**

Stryker Sales Corporation will offer to the County the sale of new replacement parts and accessories for the Stryker Power-PRO Model 6506 Ambulance Cot with Accessories and Stryker Stair-PRO Model 6252 Stair Chair at **20% off the current Stryker Sales Corporation suggested retail price list.** Parts shall be considered hardware, lubricant, accessories, supplies or product necessary to maintain the Cots and Stair Chairs in operational condition.

**Website for Parts List: [techweb.stryker.com](http://techweb.stryker.com)**

### SCOPE OF WORK/SERVICES:

#### A. GENERAL REQUIREMENTS:

1. The Cots and chairs must conform to all applicable Federal and State Standards. The manufacturer's plate and tag with model and serial number must be on the units.
2. The County will purchase Performance Load with Floor Plate, Part #6392-000-002, when a new ambulance is purchased

#### B. DELIVERY:

The Successful Bidder shall be responsible for delivery of the cots to the County for inspection and acceptance. The Successful Bidder shall notify the County within five business days prior to the actual delivery date. Delivery location shall be:

Division of Fire  
Fire Logistics  
1700 North Parham Road  
Henrico, VA 23229  
Attn: Director, Stretcher Shop

**C. TRAINING:**

The Successful Bidder shall conduct a four (4) hour training school on repair, maintenance and working systems of the Stryker Power-PRO Model 6506 with accessories. Cots will be transported to Fire Station #3, 1310 East Washington Street, Highland Springs VA 23075. Training date and time will be coordinated with the Director, Stretcher Shop. The Successful Bidder shall be responsible for all costs, travel, lodging associated with the scheduled training.

**D. WARRANTY:**

Warranty for the cot shall be supplied by the manufacturer, Stryker Corporation. Standard Warranty will be against defects in materials and workmanship beginning on the actual in-service date with the County. Warranty shall begin when the County of Henrico places each cot in service. The Director, Fleet Operations, Division of Fire will advise the Successful Bidder by identifying the serial number when the specific cot or chair is placed in service.



COMMONWEALTH OF VIRGINIA  
COUNTY OF HENRICO

DEPARTMENT OF FINANCE

CECELIA H. STOWE, CPPO, C.P.M.  
PURCHASING DIRECTOR

March 10, 2020

Ms. Blair Cooper  
Stryker Sales Corporation  
3800 East Centre Avenue  
Portage, MI 49002

**RE: Contract # 1827A- Stryker Power Pro Ambulance Cots & Stair Pro Chairs  
and Performance-LOAD with Floor Plate and Accessories**

Dear Ms. Cooper:

The County of Henrico has agreed to renew the above referenced contract with your company to provide **Ambulance Cots & Stair Pro Chairs and Performance-LOAD** as needed and requested for the County of Henrico Division of Fire. The new contract period shall be from May 1, 2020 through April 30, 2021.

This contract renewal is pursuant to Invitation to Bid #19-1827-2YMD and your renewal letter dated March 3, 2020. Renewal pricing will reflect the requested price increases (attached) for the new contract period. All other terms and conditions of contract #1827A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5686 or email me at [dan23@henrico.us](mailto:dan23@henrico.us).

Sincerely,

Yvonne M. Daniel, CPPB, VCO  
Assistant Division Director

YMD/acw