



**COUNTY OF HENRICO  
DEPARTMENT OF FINANCE  
PURCHASING DIVISION  
CONTRACT EXTRACT  
NOTICE OF RENEWAL**

DATE:	August 1, 2021
CONTRACT COMMODITY/SERVICE: <i>(include contracting entity if cooperative)</i>	Paint, Turf Marking, & Accessories, Athletic Fields
CONTRACT NUMBER:	1701A
COMMODITY CODE:	631.63
CONTRACT PERIOD:	August 1, 2021 through July 31, 2022
RENEWAL OPTIONS:	1 additional 1-year period through 2023
USER DEPARTMENT:	Rec & Parks
Contact Name:	Nathan Prokopis
Phone Number:	804-727-8236
Email Address:	pro46@henrico.us
HENRICO COOPERATIVE TERMS INCLUDED:	Yes
SUPPLIER: Name:	Pioneer Manufacturing Company
Address:	4529 Industrial Parkway
City, State:	Cleveland, OH 44135
Contact Name:	Daniel Ford
Phone Number:	1-800-877-1500
Email address:	dford@pioneerathletics.com
ORACLE SUPPLIER NUMBER:	8213
BUSINESS CATEGORY:	Non-Swam
PAYMENT TERMS:	Net 30
DELIVERY:	2 days
FOB:	County of Henrico
BUYER: Name:	Jon Creger, VCA
Title:	Procurement Analyst I
Phone:	804-501-5664
Email:	cre057@henrico.us

This contract is the result of a competitive solicitation issued by the Department of Finance, Purchasing Division. A requisition must be generated for all purchases made against this contract and the requisition must reference the contract number.

**PRICE SCHEDULE – CONTRACT NO. 1701A**

<b>Item Number</b>	<b>Color</b>	<b>Part Number</b>	<b>Price</b>
<b>Lot 1- Synthetic Turf Paint</b>			
1	White	GLW5	\$103.50
2	Red	GLR5	\$123.50
3	Yellow	GLY5	\$123.50
4	Blue	GLB5	\$123.50
<b>Lot 2- Natural Turf Paint</b>			
5	White	ATHUFW5	\$52.81
6	Red	ATHUFR5	\$76.50
7	Yellow	ATHUFY5	\$76.50
8	Blue	ATHUFB5	\$76.50
<b>Lot 3- Premixed EPA Friendly Natural Turf Paint</b>			
9	White	ATHUFW5PM	\$51.75
<b>Lot 4- Paint Aerosols</b>			
10	White	AMAXW12	\$5.06
11	Green	AMAXG12	\$6.04
12	Florescent Orange	AMAXFO12	\$5.33
13	Black	AMAXBK12	\$5.33
14	Blue	AMAXB12	\$5.15
15	Red	AMAXR12	\$5.15
16	Yellow Gold	AMAXYG12	\$5.33
<b>Lot 5- Synthetic Turf Paint Aerosols</b>			
17	White	GLAW12	\$14.46
18	Black	GLABK12	\$15.42
19	Blue	GLAB12	\$14.46
20	Yellow	GLAY12	\$15.42
21	Red	GLAR12	\$14.46
<b>Lot 6- Synthetic Turf Paint Remover</b>			
22	N/A	TB05S	\$111.00
<b>Lot 7- High Temperature Turf Paint Remover</b>			
23	N/A	TB05G	\$115.00

**A. GENERAL REQUIREMENTS/PRODUCT SPECIFICATIONS:**

1. Nothing stated herein or attached shall bind the County to purchase any specified quantity of paint. There shall be no minimum order requirements per order.
2. The County may require the Successful Bidder to provide custom colors if needed.
3. All paint must be Ultra-Friendly, Non-Hazardous, VOC-free, and EPA recognized athletic field marking paint with no carcinogens.

4. Synthetic Turf Paint

Synthetic Turf Paint must be:

- a. Pioneer Gameline;
- b. Applicable to infilled synthetic turf;
- c. Able to be applied by a Titan 850 Powrliner between 700-1000 psi with a 417 tip;
- d. Provided in a five (5) gallon container/bucket;
- e. Dry to touch in 1 hour and completely dry in 48-72 hours at 70 degrees Fahrenheit;
- f. Premixed and ready to use; and
- g. Removable by means of blitz synthetic paint or approved equal, agitation and clean water.

5. Natural Turf Paint

Natural Turf Paint must be:

- a. Pioneer Brite Stripe;
- b. Able to be applied by a Titan 850 Powrliner between 700-1000 psi with a 417 tip;
- c. Diluted at a rate up to 3:1 (3 parts water to 1 part paint); and
- d. Provided in a five (5) gallon container.

6. Premixed EPA Friendly Natural Turf Paint

Premixed EPA Friendly Natural Turf Paint must be:

- a. Pioneer Game Day Ultra Friendly;
- b. Able to be applied by a Titan 850 Powrliner between 700-1000 psi with a 417 tip;
- c. Premixed and environmentally friendly with ZERO- VOC's, Non-Hazardous and must meet US EPA Safer Product Standards with no carcinogens; and
- d. Provided in a five (5) gallon container.

## 7. Paint Aerosols

Paint Aerosols must be:

- a. Pioneer PVIP and Max; and
- b. Provided in a 20 oz. or larger cans and packaged in a case of 12 cans.

## 8. Synthetic Turf Paint Aerosols

Synthetic Turf Paint must be:

- a. Pioneer Gameline Aerosols;
- b. Provided in a 20 oz. can or larger;
- c. Applicable between 25 degrees Fahrenheit and 90 degrees Fahrenheit;
- d. Dry to touch in 20 minutes or less at 70 degrees Fahrenheit and must be completely dry within one hour; and
- e. Removed by means of blitz synthetic paint remover or equal product, agitation, and clean water.

## 9. Synthetic Turf Remover

Synthetic Turf Remover must be:

- a. Pioneer Blitz;
- b. Able to remove synthetic turf lines, logos, and stencils with one application within 15-20 minutes; and
- c. Applicable by a manual sprayer.

## 10. High Temperature Turf Paint Remover

High Temperature Turf Paint Remover must be:

- a. Pioneer Blitz HT;
- b. Quickly remove synthetic turf lines, logos, and stencils with one application when field temperatures rise above 90 degrees Fahrenheit; and
- c. Applicable by a manual sprayer.

**B. DELIVERY:**

1. Delivery shall be made within two (2) days from receipt of order.
2. Delivery shall be made to either:

County of Henrico, VA  
Park Services  
10305 Woodman Road  
Glen Allen, VA 23060

County of Henrico, VA  
Dorey Park  
2999 Darbytown Road  
Henrico, VA 23231