

REAL PROPERTY

DESCRIPTION

The Real Property department plans and supervises the administration of the acquisition, leasing, and disposal of real property (real estate) for the County of Henrico, including General Government, Economic Development Authority and Schools. While managing the County’s real estate portfolio, Real Property also advises and makes recommendations to the County Manager, Deputy County Managers, the Board of Supervisors and the School Board regarding these properties and performs related work as directed. The Department’s experienced and professional staff work daily in cooperation with departments including, but not limited to, Public Utilities, Public Works, Recreation and Parks, Planning, Budget, Schools and the County Attorney’s Office to collect relevant information about particular properties and advise as to real property matters.

The department also prepares presentations for public forums such as Board of Supervisors’ Meetings, Magisterial District Meetings, and in court, when necessary. Furthermore, the Department, as directed, represents the County in negotiations with its citizens and the private sector for the acquisition and/or disposal of real estate.

OBJECTIVES

- To acquire real estate by purchase or lease at fair market value.
- To dispose of surplus real estate owned by the County at the maximum value permitted by law.
- To perform the necessary administrative duties required for the acquisition, leasing, and disposal of real property for the County Government, the County School Board and Economic Development Authority

BUDGET HIGHLIGHTS

The Real Property Department will continue to maintain the existing quality of service to the County and the public in FY2020-21. Currently, the department manages 104 County-leased properties. Included are seven leases for the Department of Mental Health & Developmental Services, which includes properties for supervised Independent

FISCAL YEAR 2021 SUMMARY

Annual Fiscal Plan

Description	FY19	FY20	FY21	Change
	Actual	Original	Approved	20 to 21
Personnel	\$ 617,789	\$ 595,769	\$ 448,787	(24.7%)
Operation	37,774	20,013	18,413	(8.0%)
Capital	987	0	0	0.0%
Total	<u>\$ 656,550</u>	<u>\$ 615,782</u>	<u>\$ 467,200</u>	<u>(24.1%)</u>
Personnel Complement	7	7	7	0

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PERFORMANCE MEASURES

	<u>FY19</u>	<u>FY20</u>	<u>FY21</u>	<u>Change 20 to 21</u>
Workload Measures				
Property & Easements Purchased	\$2,191,000	\$11,200,000	\$1,500,000	(9,700,000)
Property Leased to Others	\$724,000	\$750,000	\$750,000	0
Property Leased from Others	\$1,135,000	\$1,200,000	\$1,200,000	0
Leased Managed	102	104	105	1

BUDGET HIGHLIGHTS (CONTINUED)

Living programs. In addition, the department manages leased office and/or warehouse storage facilities for various departments such as the General Registrar, General Services, Recreation & Parks, Capital Region Workforce Partnership, Schools and significant historical properties. It continues to lease to the Henrico Federal Credit Union the County property east of Dixon Powers Drive acquired for future Government Center expansion. Real Property manages approximately 39 cell tower leases and continues to receive requests to review new sites or add new cellular technology. The Department anticipates increased requests from the Department of Public Works for road, sidewalk, and drainage projects and water and sewer projects for Public Utilities.

Real Property will continue to assist the County in acquiring properties for future fire & police stations and parks, assist the Economic Development Authority in the sale or lease of its property holdings, and assist Schools in the acquisition of land and easements for new and existing schools. During FY2020-21, the Department will continue the County initiative to selectively cull surplus property inventory with the intention of returning it to the taxable land book by selling it for maximum value.

The Real Property budget for FY2020-21 is \$467,200 and represents a decrease of \$148,582 or 24.1 percent compared to the previous approved budget. The reduction in personnel and operating expenses are a part of necessary cost savings efforts across the county in response to the projected effects of Covid-19 on potential revenues.